



FALL 2017

MOUNTAIN VIEW FAMILY EMERGENCY SHELTER

It's a sunny Sunday afternoon and the common area of Mountain View House, our emergency shelter in Martinez, is filled with residents, shelter staff and volunteers. Board games are spread across dining tables and three year-old Max is sampling the cookie he just helped decorate.

This day of service, organized by Community Presbyterian Church in Danville, is just one of the many volunteer-led events at our family center. Volunteers cook and share meals with shelter residents, organize special celebrations throughout the year and help with maintenance projects. These projects keep the shelter running smoothly, but they also make the place feel more like a home.

"I'm amazed and impressed by the amount of community support our family shelter receives. Not many shelters are able run so much of their program and feed their residents using primarily donated supplies and food. The community's generosity and commitment to its neighbors is really special," says Blanca Callender, the new program manager at Mountain View House.

As government support



Glenda, a school bus driver, and her 13-year-old daughter, Emily, play board games during a community volunteer event.

moves away from temporary transitional housing to programs that quickly get homeless people into permanent homes, our family shelter plays an increasingly important role for families in crisis. In response, we have expanded our Mountain View House program model to offer a housing resource specialist, more case management services and intensive employment counseling. These services prepare families—emotionally and financially—to exit from the shelter to a stable permanent home.

Blanca says, "We're seeing more working families come to us for help. It's very difficult for low-income workers to find affordable rent in this housing market. Our families are very supportive of each other, helping each other

with childcare so parents can work and save money that would otherwise go towards childcare. Our goal at Mountain View House, above all, is to help these families become self-sufficient so they can move onto the next stage of their lives. I see the shelter as a stepping stone towards a better life for these families."

Our shelter is a community effort. More than half of the funding that keeps our family shelter operating comes from our local community, and the remainder is from government grants. We could not keep the shelter running and continue helping homeless families without you.

Thank you!

For the latest info, follow us:



@SHELTERINCCCC



@SHELTERIncCCC



@shelter_inc_

THANKSGIVING FOOD DRIVE

We are accepting non-perishable food so that low-income families can enjoy a Thanksgiving meal together this year.

GIFT CARDS FOR TURKEYS

- \$25 to local grocery stores. Please no fresh or frozen turkeys.

PANTRY FOOD

- Chicken stock
- Canned corn
- Cranberry sauce
- Cream of mushroom soup
- Biscuit mix
- Stuffing mix
- Gravy
- Pasta noodles and sauce
- Salt and pepper

DESSERTS

- Pumpkin pie mix
- Pudding mix
- Jello mix

DRINKS

- Hot cocoa or coffee
- Sparkling cider

For a printable list, visit:
www.shelterinc.org/holidays

Please deliver donated items by 3pm on Friday, November 17, 2017 to our main office at 1333 Willow Pass Rd., Suite 206 in Concord.

For more info or to schedule a drop off, contact Theresita at TheresitaG@ShelterInc.org.

A NOTE FROM THE CEO:

YOUR PERSONAL MISSION



One of the favorite parts of my job is the constant stream of inspiration from the wide-ranging groups of people who are involved with SHELTER, Inc., those who trust us in their most vulnerable states, those who donate to our organization and those who choose to work here.

One recent and profound example involves long-time donors from Lafayette, the Eggens, who recently shared their personal mission statement.

Eggens' Mission Statement:
If any client is turned away from being helped by SHELTER, Inc. because there isn't sufficient money to help that client — Maggie and Norm Eggen have not done enough!

This is the type of relationship that we strive for with all of our supporters. Just imagine the possibilities if thousands of supporters felt as strongly as Norm and Maggie – especially for our unique family shelter and Contra Costa's only homeless prevention program. This beautiful mission statement reflects the Eggens' passion and shared sense of ownership in our clients' success.

Many of our dedicated staff also have personal mission statements that overlap with our mission. One of SHELTER, Inc.'s beloved case

managers, Robert Gorham, has been battling Leukemia. He recently reflected on the last 17 years of his life during which he maintained two jobs – a full time case manager for SHELTER, Inc. and filling various roles at Diablo Valley Ranch. "I wanted my 20 years of homelessness to mean something. I got sober in the late 90's and found a solution to the problem I had for so long. I realized that I could lead and that I could help others find their path."

Robert has helped hundreds of families rebuild their lives and he plans to return and help many more. As he awaits his second round of chemotherapy, he says that he has unfinished business and every intention of returning to work. You can read more about Robert's story under the Staff Highlight section.

These are just some of the people that make our community a happier and healthier place to live.

What is YOUR personal mission statement? Please share it with us. You can e-mail me at feedback@shelterinc.org or post it on our Facebook page with the tag #mypersonalmission.

John Eckstrom
SHELTER, INC. CEO

COMMUNITY SUPPORT:

ADVISOR'S CORNER, LEVERAGING YOUR GIFTS

Aydee Ferguson, our Director of Development, recently sat down with Michael Hardy from UBS to discuss the topic of appreciated stocks.

Aydee: Is this a busy time of the year for you?

Mike: The quantity of incoming calls is beginning to pick up. You would think after another year of great stock market returns, the calls would be about taking profits off the table. But I have trained my clients well. They understand this is the perfect time to use their capital gains to fulfill their philanthropic goals.

Aydee: How much of your client conversations involve philanthropy?

Mike: As part of any new planning relationship, I include a review of a client's charitable giving. Invariably, a majority of the donations are typically cash given in the last quarter with a large percentage given in just the last few weeks of the year. This is not

surprising given the confluence of the holidays and year-end planning to reduce taxes; a perfect storm of two things that elicit a strong emotional response.

Aydee: What are the key considerations around stock gifts?

Mike: Many people don't take advantage of one of the simplest and most tax efficient ways to donate. A simple illustration to my clients of how to improve their donations changes the way they give forever. Let me illustrate what they have come to understand (illustration below).

If your donors have appreciated stocks or other securities, there is a clear advantage to using them to fulfill their year-end giving. The

process is simple: 1) identify which securities have the largest gain and 2) provide your investment advisor with the delivery instructions for your favorite charities. The donation will occur in a matter of days.

If you have questions about this strategy or want to learn about other efficient ways to give, please contact your advisor. Aydee Ferguson can be reached at (925) 957-7572 or aydee@shelterinc.org. She can provide stock delivery instructions.

Michael Hardy is a Certified Financial Planner and a Chartered Advisor in Philanthropy and he can be reached at (916)648.7244 or at michael.e.hardy@ubs.com.

	Donate appreciated stocks outright	Donate \$10,000 cash	Sell securities & donate cash
Charitable deduction	\$10,000	\$10,000	\$10,000
Ordinary income tax savings (assumes 35% rate)	\$3,500	\$3,500	\$3,500
Capital gains tax paid (assumes 25% tax rate on \$8,000 gain)	\$2,000 saved	N/A	\$2,000 paid
Net tax savings	\$5,500	\$3,500	\$1,500

COMMUNITY SUPPORT:

A CULTURE OF SERVICE

In June, more than 100 employees of Convergent Technologies volunteered their time and talents at SHELTER, Inc.'s main office in Concord and at the Mountain View House in Martinez. Volunteers at our family shelter helped with maintenance projects and installed additional security cameras. Volunteers at our main office made improvements to our main reception area and organized our donation room.

"Many families come to us seeking assistance and many

are in crisis. We're grateful to Convergent Technologies for helping us create a reception space that gives a positive first impression and provides a nurturing atmosphere for everyone," says SHELTER, Inc.'s Chief of Staff, Teresa Schow.

Convergent's Social Responsibility Day, an annual company-wide event, demonstrates the company's commitment to fostering a culture of service among its employees.

Thank you, Convergent



Convergent Technologies volunteers at Mountain View Emergency Family Shelter.

Technologies, for helping SHELTER, Inc. provide a safe and inviting space for our staff, supporters and clients!



P.O. Box 5368, Concord CA 94524

Nonprofit Org.
U.S. Postage

PAID

Concord, CA
Permit No. 87

MEET OUR NEW BOARD MEMBERS



Jennifer Ortega

Jennifer Ortega brings over 15 years of experience in communications, marketing and advocacy. She is passionate about youth and is moved by the astonishing number of homeless children in our region that we provide homes to each year.



Audrey A. Smith

Audrey is an attorney and a member of the core faculty of John F. Kennedy University College of Law. Through her professional experience she has seen how important legal issues hinge on access to a safe place to live. She looks forward to connecting resources to the most vulnerable in our community.

JENN COLLINS HOMES GIVES BACK



Jenn is a former SHELTER, Inc. Board Member from Danville. She has been working on a plan to combine her business with her philanthropy, motivated by the belief that there are too many people in our community living paycheck to paycheck, and that the face of homelessness is dramatically different in our community than in other more urban areas. She has committed to making a donation to SHELTER, Inc. from each commission generated from a home sale or purchase. Thank you, Jenn!

INSPIRING PEOPLE. CHANGING LIVES. ENDING HOMELESSNESS.

COMMUNITY SUPPORT:

VOLUNTEERS OF THE YEAR

We are thrilled to announce that Pete and Julie Davis are being honored for their volunteer work at the 2017 East Bay Philanthropy Awards. The November 9th Philanthropy Awards, hosted by the East Bay Leadership Council, is a celebration of the people, business and organizations that make the East Bay community more vibrant.

For over a decade, Pete and Julie Davis have been SHELTER, Inc. ambassadors by organizing and leading community volunteer groups and spreading awareness of homelessness in our community.

In 2005, Pete and Julie Davis joined our Swing for SHELTER fundraising committee, helping to raise awareness and funds, and then joined SHELTER, Inc.'s Board

of Directors from 2008 to 2014.

Pete became Vice President of the Board in 2009 and President of the Board from 2011 to 2014, providing leadership and volunteering his time to give tours and spread awareness of our mission. Pete rallied his friends for many years to play the role of "elf" during the holiday season delivering dozens of donated presents to families from Richmond to Antioch.

Julie co-founded and then led Support for SHELTER women's group during the group's formative years, and her support for SHELTER continues today. Julie prepares meals, gathers donations of clothing during the cold winter months, participates in fundraising events, and shares our organization's story widely with



Pete and Julie Davis

friends and neighbors.

As Board members and loyal advocates, the Davises have been integral to the growth of SHELTER, Inc., and have helped us serve thousands of at-risk and homeless families, veterans and other vulnerable populations in our community.

Congratulations and thank you, Pete and Julie Davis!

STAFF HIGHLIGHT:

STRENGTHENING COMMUNITIES



Robert Gorham, a Vietnam Era Veteran and SHELTER, Inc. case manager, is dedicated to helping homeless and at-risk veterans and their families. He served in the Air Force as a First Responder until 1975. When he left the military he suffered from PTSD and went through two

difficult decades of substance abuse and homelessness. His family distanced themselves from him. It was "tough love," he says. Eventually, Robert managed to turn his life around and has since dedicated his career to helping others transform their lives.

Robert says that the past five years at SHELTER, Inc. have been the most rewarding period of this life so far. He loves his Veteran Services colleagues. His colleagues and the veterans and families he helps have great admiration for him, too.

Veteran Services Program Manager Laura Sharples says, "When I came to SHELTER, Inc. as a case manager in 2004,

Robert was one of my mentors. He encouraged me to get over my fear of being the new kid on the block. He was so confident of the work that he was doing that it helped me understand that to be a good case manager you have to be willing to go beyond your comfort zone."

Robert recently started a medical leave as he focuses on battling Leukemia and spending more time with his family, especially his five-year-old grandson. Robert looks forward to returning to work, and speaks passionately about continuing his efforts to reach all veterans, especially those who have recently returned from service.

INSPIRING PEOPLE. CHANGING LIVES. ENDING HOMELESSNESS.

SWING FOR SHELTER

The 26th Annual Swing for SHELTER Golf Tournament, presented by UnitedHealthcare and Maggie and Norm Eggen, was held on Monday, July 24.

There were 119 golfers who attended this all-day event to end homelessness. Following the golf tournament, the golfers plus 113 more guests attended the cocktail hour, which included a silent auction followed by dinner and a presentation by a former SHELTER, Inc. client.

Thanks to the generous support of our golfers, dinner guests, and sponsors over \$147,000 was raised to support our mission to prevent and end homelessness for low-income, homeless, and disadvantaged families and individuals by providing housing, services, support, and resources that lead to self-sufficiency.



Top: Norm and Maggie Eggen.
Middle: Scott Graff, Grace Cannizzo, and Joe Cannizzo.
Bottom: Lee Maloney, Joe Hess, Gaylon Howe, Joan Howe, and John Hess.

NORTH BAY FIRES

Every day, SHELTER, Inc. recognizes the importance of a safe and stable home. The recent devastating fires in the North Bay have left thousands homeless – including those from vulnerable, low-income communities. We recognize the tireless efforts of firefighters and other first responders, service providers and volunteers. These fires are a powerful reminder of how quickly lives can change and how a neighbor's helping hand can make all the difference.

DONOR CORNER: THANK YOU

JUNE 1, 2017 - OCT 15, 2017

\$50,000 & ABOVE

Dean & Margaret Lesher Foundation
J & P Aitchison Homeless Prevention Fund
Carl & Judy Moore
Tipping Point Community
Y & H Soda Foundation

\$25,000 TO \$49,999

Anonymous
Kaiser Permanente

\$10,000 TO \$24,999

Margaret & Norman Eggen
Mel & Diana Haas
Bob & Carol Lowitz
Wells Fargo Foundation

\$5,000 TO \$9,999

Joe & Stefanie Cannizzo
Robert & Janet Besse
Daniel & Adrian Blumberg Foundation
East Bay Community Foundation
East Bay Independent Insurance Agents Association
Michael & Mimi Howard
Lafayette-Orinda Presbyterian Church
Hal & Judy Leach
The Lowell Berry Foundation
Our Savior's Lutheran Church
Patricia Rose
Sharon & David Rubens
Cherida Collins Smith
Lorraine & Dick Whitehurst
The Woodard Family Foundation

\$2,500 TO \$4,999

Anonymous
Curtis At Your Service Construction, Inc.
Pete & Julie Davis
Michael & Penelope Edwards
Steven & Kobi Enochian
Paul & Louise Evenson
Scott & Shirlee Graff
Joan & Gaylon Howe
Richard & Carol Hyman
Litman Gregory Asset Management
Markstein Beverage Company
Pat H. McGrath
The Michael M. Peacock Foundation
Pacific Pension & Benefit Services, Inc.
Bob Spinner

And to the 381 other donors, who we are limited by space constraints from listing, and made personally significant contributions up to \$2,499, your contributions will be acknowledged on our website at the end of the year. Thank you!

INSPIRING PEOPLE. CHANGING LIVES. ENDING HOMELESSNESS.